



**PRACTICAL EDUCATION FOR  
EXECUTIVES S.C.**

## **SAFETY, TEAM WORK AND NLP**



*The personal success of men and women in an organization  
contributes to the survival and success of the companies.*

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## Safety, Team Work and NLP

The personnel is a company's most important capital and therefore setting up excellent communication must produce better results in productivity and a more satisfactory response in teamwork.

The personal success of men and women contributes to the survival and success of the companies. The criterion to determine if communication in an organization is efficient, is determined by the way in which we transmit information, directly and indirectly.

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## What does the course consist of?

The precision model is based on establishing a language of quality to define the current state and the desired state the organization wants to achieve, and to establish strategies for moving in the proper direction.

The results are obtained by the way in which the supervisor or administrator can constantly confirm the existing difference between the current state and the desired state of the company.

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## Objectives

- To develop assertive communication techniques in the personnel
- To integrate the personnel into team work, directed to produce measurable results in accordance with the planned strategy.

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## Who is it directed to?

- ◆ Businessmen
- ◆ Boards of Directors
- ◆ Managers
- ◆ Employees

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## Results

- At the end of the course-workshop, the participant will have defined and elaborated his/her personal mission and how to integrate it to the company's mission and vision, developing performance congruence.
- Establishes clear and assertive communication
- He/she commits to obtaining results.

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## Program

- Rapport techniques or nonverbal communication
- Introduction
- Emotional intelligence
- Let's communicate. Virginia Satir's Models
- You cannot fail to communicate. Verbal and nonverbal communication
- Perceptive positions. How is the information I send registered.
- Perception and the meaning of quality information.
- Responsibility and flow of information. Precision language
- The Human Being's needs. Values and life plans
- Personal mission and vision, and they are integrated to the company.

☐ 16 hours

Sincerely,

**Lic. María Teresa Zavala Alarcón**  
General Director

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